

The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic*

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Abstract

The interest of many companies has become dealing with the tools and methods that reduce the costs as one of the most important factors of successful companies, and became the subject of the attention of many economic units because of the impact on the profits of company, and since the nineties of the last century the researchers and writers gave great attention to this subject, especially in light of the large competition and rapid developments in cost management techniques, as well as the wide and significant change in production methods that have been directed towards achieving customer satisfaction, all this and more driven by economic units in all sectors whether it is service or productivity to find methods that would reduce the costs and thereby increase the profits. As well as achieving a market share compared to economic units operating in the same sector.

This study seeks to apply the method of reducing the manufacturing factory overhead costs through the use of time-driven activity-based costing. The aim of the research is to use this technique and to determine the effect of this method in measuring the profit persistence of the company. The traditional method used in the company the research sample to determine the indirect costs and the extent of its impact on the measurement of the profit persistence, the definition of the concepts and characteristics of the method of cost-based activity and the cost method based on time-driven activity and justifications applied to companies, so, the research problem was that the traditional method used by the company the research sample in determining manufacturing factory overhead costs is not fair and objective as it builds the actual basis for determining manufacturing factory overhead costs at the level of the factory as a whole. Consequently, it does not represent cost-effective information that reflects the cost-effectiveness of the plant in the sample of the research and in a manner that affects the profitability of the company the research sample and thus in measuring the profit persistence.

Keywords : Time-Driven Activity-Based Costing Approach, profits persistence traditional Approach of allocating manufacturing factory overhead.





The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Introduction-

As a result of the rapid changes in modern manufacturing methods, as well as the tremendous technical progress in the methods of production, which led to the development of products to serve the needs of the customer and thus achieve profitability proportion with the objectives of economic unity, Therefore the importance of using the cost management methods increased , one of it was the method of determining the manufacturing factory overhead costs based on the time-driven activity which leads to distribution of an indirect costs with objective and appropriate form on the activities by using the costs drivers based on time that's lead to decreases the disadvantages of traditional method of the distribution of an indirect costs , So , the research importance was came , the research importance represents to highlight the weak points in the application of the traditional method to determining the indirect costs in the research sample company by showing its impact on the results of the profitability measure in the company.

By this way, we explain the effect of the application of the traditional method and its impact on the profit persistence, which justify the necessity for a method of allocation and distribution of indirect costs objectively through the application of TDABC approach.

The First Section

Research methodology

1: Research Problem :

The problem of the study lies in that the company which consider the sample of the current study applied the actual method of representing manufacturing factory overhead costs , in itself forced to Inappropriate allocation that a reason of the most of indirect costs elements vs the time factor which means there is a difficult to know the magnitude of the manufacturing factory overhead costs before the end of the period time Which requires resorting to the method of loading on the produced units by the apply rates as well as the difference in the indirect costs nature that some of it relates with the activity size (Number of produced units) while the other part of these costs related with the element of production energy , sometimes these costs relate with the element of time that's leads the accountants to find a solution to this problem in which the others faced the difficulties to determining a share of the one unit of these costs , besides the difference of manufacturing factory overhead costs behaviour vs the changing of production size which includes the indirect fixed costs and indirect variable costs that leads to the difficulty of allocating it on the produced units .



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

The sample research company is described by many products that are increases of difficult to determine the share of each product of the factory manufacturing overhead costs that makes the accountant find a method to allocate manufacturing factory overhead costs to the produced units. Which affects the appearing counts in the financial statements then the profitability of the company, which is reflected on their indicators.

2 : Research question:The study attempts to answer the following question :

Is the time-driven activity based on costing approach (TDABC) represent the most objective approach comparing with the traditional method, and leads to achieving profit persistence?

3: Research Objectives: The research aims to achieve the following objectives:

1. Identify the adopted method to allocating manufacturing factory overhead costs of the paper sample company.
2. Identify the approaches (ABC) and (TDABC) through the concepts , the importance , the goals , the properties and features to Identify the continuity of sustainable profitability .
3. Identify important points that are the basic justification for applying the determining cost approach according to time-driven activity (TDABC) in the sample company .
4. Comparing the traditional approaches and the modern approaches (ABC)(TDABC) , and their effects on the continuity of sustainable profitability in the company .

4: The importance of the Research :

The current study focuses the weakness points of applying the traditional approach for determine the manufacturing factory overhead costs in the sample company by indicate its impact in the results of the continuity of profit persistence in the sample company , through which the study explains the impact of applying the traditional approach and its impact on the continuity of profit persistence that justifies the necessity of the approach of allocating and distribution the manufacturing factory overhead costs objectively by applying time driven activity based on costing approach (TDABC).

5:Research Hypotheses: the study is based on the main hypothesis:

The applying of time-driven activity based on costing approach (TDABC) in allocating of the indirect costs leads to measure of sustainable profitability in objectively and appropriate form more than using the traditional approach of allocating of the indirect costs , so this hypothesis has the following branches :

1. The applied traditional approach in the sample company to allocate the manufacturing factory overhead , don't present appropriate information about the cost to measure the profit persistence.
2. The applied time driven activity based on a costing approach (TDABC) in the sample company to allocate the indirect costs presents a piece of appropriate information about the cost to measure the profit persistence.



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

6 : Research Limits : The study limits represented by the following:

1. The locational limits : the study rang includes the General state of the hydraulic industries – factory of plastic in Baghdad City.
2. Time limits : the data of General state of the hydraulic industries – factory of plastic represent the sample of the current study for (2014 – 2015).

7 : Society of the Research and its sample :

Due to the role of the Iraqi industrial companies in supporting the national economy and its contribution to economic development, therefore the study society in all the industrial companies in Baghdad governorate. The sample of the study is the General state of Hydraulic Industries - Factory of Plastic .

8: Reasons for choosing the sample company : There are many reasons which lead the researchers to choose the sample company :-

- 1- Because of the multiplicity of products as the production is wide as well as this factory specializes in the production of plastic products.
- 2- The factory applies the traditional approach of distribution of manufacturing factory overhead costs , which does not lead to correct decision making. The plastic factory needs a modern and scientific approach that reflect on the profitability of the factory, which leads to better decision making than the traditional approach.
- 3- The products in the factory are according to the customer's request, depending on the length, diameter and thickness. Therefore, the researcher chose 10 pipes with different sizes to apply the TDABC approach to these pipes. Then the effect of this product in the measure of the profit persistence.

9. Research Method :

a. For the purpose of preparing the theoretical side of the current study , the researchers relied on the literature, books , periodicals, doctoral dissertations, master's thesis, and what is available on the Internet and the websites dedicated to accounting, financial management .

b. in the practical side of the study depends upon the information of costs available in the financial statements and reports of the plastic factory within the General state of Hydraulic Industries for the years 2014, 2015. For the purpose of measuring the index of profit persistence, the statistical method SPSS was used depending upon the following equations:

$$X_{t+1} = a + B1.CFO + B2. At + Et. // \quad X_{t+1} = \alpha + \beta X_t + \varepsilon_{t..}$$

The second section

Theoretical Framework

1. Activity-based costing is a method that quantifies the cost and performance of activities, resources, and cost purposes, specifically, resources are assigned to activities, therefore activities are specified to cost purposes base on their use. ABC presents the motive relationships of cost drivers to activities. (Institute of Management Accountants, 1998), ABC method starts (Hughes &Gjerde, 2003) with the company's products, determined the activities used in the producing and delivery of those products, and compute the costs of various activities. The



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

costs of the activities used in the producing of a product are then specification to that product in a manner that approximates a causal relationship. As a result, supporters insist that ABC systems provide more useful information for cost management purposes than traditional systems do. These variations are significant for companies with large amounts of overhead, multiple products, and high product variety. In today's competitive environment companies require credible cost system and relevant cost information to survive. By implementing an ABC system managers will get accurate information about the true cost of products, services, processes, activities, distribution channels, customer segments, contracts, and projects. Traditional costing and ABC differ in the following way :(James A., 1997)

- a. Traditional cost accounting methods assigned of manufacturing factory overhead costs on products (and to any cost object) based on characteristics of a single allocation factor that is typically not causally related to the type and level of work consumed.
- b. Traditional cost allocation factors include the number of direct labour hours required to manufacture a unit, the cost of that direct labour, the purchase cost of merchandise resold, or the number of days occupied. These are broad averages that do not reflect causality for indirect expenses.
- c. The problem is that use of these allocation methods results in allocations that vary with changes in the allocation basis.
- d. ABC systems recognize that individual products or customers do not consume indirect expenses in those proportions. Instead, they focus on the work activities of people and equipment required to produce each product or provide each service, and their consumption of each of those activities.

2. Time-Driven Activity-Based Costing (TDABC) Is a useful cost management technique developed by Kaplan and Anderson (2014) , TDABC assigns resource costs directly to cost objects using a fast and simple framework that only requires the unit cost of supplying resource capacity, and an estimation of the time duration of an activity (Kaplan & Anderson , 2007) for each activity (Guzman et al. 2014) , was designed to eliminate the problems in ABC approach implementation and operations (Basuki, B & Media nsyaf, M.D, 2014) . defined as a system which id developed in order to remove such problems , and it's when compared to traditional ABC are easiness low costs , installation and improvement , flexibility and system simplicity . (Ayvas and pehlivanli , 2011), TDABC is an emerging alternative approach for costing that addresses all the problems and limitations of the ABC as highlighted above. It is simpler, less costly and faster to implement. And allows cost driver rates to be based on the practical capacity of the resources supplied.(Kaplan and Anderson ,2004).



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

In the TDABC approach appears the notion of "time equation" which divides the total time required to perform a particular action into a linear combination of various tasks of the operation, multiplied by the amount of time for each task. Typically, time equation building is based on interviews of employees about the time that they spent on performing particular tasks. The costs of the interviews are seen as significant disadvantages of the classical model of ABC calculation. The calculations based on the TD-ABC. [Guzman et al. 2014], (Adioti and Valverde 2014), (Mandigo et al. 2015), also include these costs, but they are much lower. (Pawlyszyn, I, 2017).

3. Advantages of TDABC approach : The TD-ABC characterized by the following features: Kaplan and Anderson (2007)

1. Easier and quicker to depend on the accurate model.
2. It integrates well with the data now available from Customer relationships management (CRM) , (ERP) systems and customer relationships (this makes the system more dynamic and less dense than people.
3. Drives costs to transactions and orders using specific Features of certain orders operations, providers, and customers.
4. Can be work monthly to hold the economics of the most recent processes.
5. Supplies view to process adequacies and capacity employment.
6. Predicts resource requests, allow corporations to budget for resource capability on the basis of foreseeing order quantities and involvement.
7. Is facile, scalable to corporate extensive models by undertaking – scalable implementation software and database technologies.
8. Can rapid and cheap sample maintenance.
9. Providers desirable information to help users with identifying the origin reason for the problem.
10. Can be applied in any manufacture or corporation with, involvement, in customers, products, channels, parts and operations and great amounts of people and capital expenses.
11. The technique allows the manufacturing factory overhead costs only until the one-time equilibrium, which involves all particular parts of select activity in the corporate's database of activities. TDABC assigns in top and fairy track the costs to the suitable activity, customer, part or product.
12. TD-ABC approach finds the potential of unused capacity, can operational perfection, regards interaction between time drivers, discover the process without value in the style of the effect of costs and charges in Production, loading, delivering, stock. Etc. TDABC is the perfect device for the design of new competitive strategy of provisions chain not only with other members of the chain, but also between special corporates departments and as the device to distinguish the profitability of company's customers and new market chances. (Dejenga, 2011).
13. The main features of TDABC put progress by its designers are that it supplies a reply to the shortages of the ABC method.(Gervais, at el.,(2010).



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

4.Steps to apply the TD-ABC approach : implementation of TD-ABC approach has the following procedures :

- 1. Identity of resources sets. (Guzman, 2014:166)**
 - 2. Assessment, of costs on each set of sources. (Brugemann 2005)**
 - 3. Assessment, of practical time capacity of each group of sources.(Kaplan and Anderson ,2004)**
 - 4. Compute the unit cost of each the set of sources by classified total costs group of the source set by their ready capacity. (Kaplan and Anderson, 2004)**
- Mine**
- 5. Determine the required time per each event of an activity based on different time drivers. (Kaplan and Anderson, 2004)**
 - 6. Strike the unit cost by the time wanted to effect costs to cost objectives. .(Kaplan and Anderson ,2004)**
- 5. The profit persistence: is based on experiential fulfilment of the dynamics of corporate-level profits. This constitutes an exit from the static, line -sectional methodology that is prevalent in much of the literature based on the structure behaviour performance paradigm and the New Industrial Organization (NEIO) literature. (Arellano, M., Bond, S., 1991). In its strongest style, the profit persistence hypothesis developed by Mueller (1977, 1986) concludes of two conditions. First, entry and exit are sufficiently free to remove any firm's abnormal profit speedily. Second, all firms" profit averages tend to converge towards a similar long-run average value. The second case is stronger than the first; and under a less restrictive version of the profits persistence hypothesis, abnormal profit averages dissipate quickly and convergence of profit rates is across long-run average values that may vary between corporates. (Goddard, al et, 2010).**



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

The third section

Practical side

1. The traditional method used by the company will be explained in the following tables (1) and (2). During the period 2014-2015 as follows :-

3.1: calculate the total costs on base the traditional approach in the years 2014 and 2015

Table (1) Cost statement by the traditional approach at the year 2014

| No | Product name | Raw materials cost | Direct labour cost | Manufacturing factory overhead | Total manufacturing costs |
|--------------|--|--------------------|--------------------|--------------------------------|---------------------------|
| 1 | 20mm diameter tube with 6 bar pressure | 12350000 | 560000 | 204125 | 13114125 |
| 2 | 0.5 inch diameter tube with 6 bar pressure | 23530000 | 1400000 | 360312.5 | 25290132.5 |
| 3 | 4.3 inch diameter tube with 6 bar pressure | 35295000 | 1864000 | 446587.5 | 37605587.5 |
| 4 | 1 inch tube with 16 bar pressure | 52550400 | 2800000 | 620625 | 55971025 |
| 5 | 1.5 inch tube with 10 bar pressure | 85394400 | 3200000 | 720000 | 89314400 |
| 6 | 2 inch tube with 10 bar pressure | 136068000 | 3504000 | 776525 | 140348525 |
| 7 | 2.5 inch tube with 4 bar pressure | 86332800 | 3736000 | 844662.5 | 90913462.5 |
| 8 | 3 inch tube with 4 bar pressure | 150144000 | 5600000 | 1191250 | 156935250 |
| 9 | 4 inch tube with 4 bar pressure | 273020000 | 11200000 | 2257500 | 286477500 |
| 10 | 5 inch tube with 6 bar pressure | 472953600 | 22400000 | 4365000 | 499718600 |
| Total | | 1327638200 | 56264000 | 11786588 | 1395688788 |

Prepared by the researchers depending upon the company data 2014

Table (2) Cost statement by the traditional approach at the year 2015

| No | Product name | Raw materials cost | Direct labour cost | Manufacturing factory overhead | Total manufacturing costs |
|--------------|--|--------------------|--------------------|--------------------------------|---------------------------|
| 1 | 20 mm diameter tube with 6 bar pressure | 9987500 | 344000 | 88962.5 | 10420462.5 |
| 2 | 0.5 inch diameter tube with 6 bar pressure | 30080000 | 1400000 | 285312.5 | 31765312.5 |
| 3 | 4.3 inch diameter tube with 6 bar pressure | 45825000 | 1864000 | 371587.5 | 48060587.5 |
| 4 | 1 inch tube with 16 bar pressure | 75000000 | 928000 | 197550 | 76125550 |
| 5 | 1.5 inch tube with 10 bar pressure | 171490000 | 1864000 | 438575 | 173792575 |
| 6 | 2 inch tube with 10 bar pressure | 270250000 | 2800000 | 646250 | 273696250 |
| 7 | 2.5 inch tube with 4 bar pressure | 173750000 | 1864000 | 438575 | 176052575 |
| 8 | 3 inch tube with 4 bar pressure | 250000000 | 3728000 | 852150 | 25458015 |
| 9 | 4 inch tube with 4 bar pressure | 375000000 | 5600000 | 1267500 | 381867500 |
| 10 | 5 inch tube with 6 bar pressure | 750000000 | 75000000 | 4995000 | 777395000 |
| total | | 2151382500 | 42792000 | 9581462.5 | 2203755963 |

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The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

1. calculate net profit each product under the traditional approach at years 2014 and 2015 . as follows in tables (3) and (4).

Table (3) profits statement factory of plastic – Tubes production line 2014

| No | Product name | Number of units sold | Price sale per unit | Sales revenues | Total manufacturing costs | Gross profits | Administrative and marketing costs | Net profit |
|----|--|----------------------|---------------------|----------------|---------------------------|---------------|------------------------------------|-------------|
| 1 | 20mm diameter tube with 6 bar pressure | 50000 | 301.62 | 15081000 | 13114125 | 1966875 | 655706.25 | 131116875 |
| 2 | 0.5 inch diameter tube with 6 bar pressure | 100000 | 290.84 | 29084000 | 25290312.5 | 37936875 | 1264515.63 | 252917187 |
| 3 | 4.3 inch diameter tube with 6 bar pressure | 100000 | 432.46 | 43246000 | 37605587.5 | 5640412.5 | 1880279.38 | 3760133.12 |
| 4 | 1 inch tube with 16 bar pressure | 100000 | 643.67 | 64367000 | 55971025 | 8395975 | 2798551.25 | 5597423.75 |
| 5 | 1.5 inch tube with 10 bar pressure | 100000 | 1027.12 | 102712000 | 89314400 | 13397600 | 4465720 | 8931880 |
| 6 | 2 inch tube with 10 bar pressure | 100000 | 1614.01 | 161401000 | 140348525 | 21052475 | 7017426.25 | 14035048.75 |
| 7 | 2.5 inch tube with 4 bar pressure | 100000 | 1045.50 | 104550000 | 90913462.5 | 136365375 | 4545673.13 | 9090864.37 |
| 8 | 3 inch tube with 4 bar pressure | 100000 | 1804.76 | 180476000 | 156935250 | 23540750 | 7846762.5 | 15693987.5 |
| 9 | 4 inch tube with 4 bar pressure | 100000 | 3294.49 | 329449000 | 286477500 | 42971500 | 14323875 | 28647625 |
| 10 | 5 inch tube with 6 bar pressure | 100000 | 5746.76 | 574676000 | 499718600 | 74957400 | 24985930 | 49971470 |

Prepared by the researchers depending upon the company data 2014

Table (4) profits statement factory of plastic – Tubes production line 2015

| no | Product name | Number of units sold | Price sale per unit | Sales revenues | Total manufacturing costs | Gross profits | Administrative and marketing costs | Net profit |
|----|--|----------------------|---------------------|----------------|---------------------------|---------------|------------------------------------|-------------|
| 1 | 20mm diameter tube with 6 bar pressure | 50000 | 239.67 | 11983500 | 10420462.5 | 1563037.5 | 521023.13 | 1042014.37 |
| 2 | 0.5 inch diameter tube with 6 bar pressure | 100000 | 365.30s | 36530000 | 31765312.5 | 47646875 | 1588265.63 | 3176421.87 |
| 3 | 4.3 inch diameter tube with 6 bar pressure | 100000 | 552.70 | 55270000 | 48060587.5 | 7209412.5 | 2403029.38 | 4806383.12 |
| 4 | 1 inch tube with 16 bar pressure | 100000 | 875.16 | 87516000 | 76100580 | 11415420 | 3805029 | 7610391 |
| 5 | 1.5 inch tube with 10 bar pressure | 100000 | 1998.61 | 199861000 | 173792575 | 26068425 | 8689628.75 | 17378796.25 |
| 6 | 2 inch tube with 10 bar pressure | 100000 | 3147.51 | 314751000 | 273696250 | 41054750 | 13684812.5 | 27369937.5 |
| 7 | 2.5 inch tube with 4 bar pressure | 100000 | 2024.60 | 202460000 | 176052575 | 26407425 | 8802628.75 | 17604796.25 |
| 8 | 3 inch tube with 4 bar pressure | 100000 | 2927.67 | 292767000 | 254580150 | 38186850 | 12729007.5 | 25457842.5 |
| 9 | 4 inch tube with 4 bar pressure | 100000 | 4391.48 | 439148000 | 381867500 | 57280500 | 19093375 | 38187125 |
| 10 | 5 inch tube with 6 bar pressure | 100000 | 8940.04 | 894004000 | 777395000 | 116609000 | 38869750 | 77739250 |

Prepared by the researchers depending upon the company data 2015



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

1. The next step is to apply a TD- ABC Approach to company data for the years 2014 and 2015:- to determine the resources connected with the factory of plastic.

The records showed centres of cost (2014):

Salaries (56264000) ID, Raw materials (1327638200) ID, Maintenance expenses (873337.5) ID, Exhaustion (10461587.5) ID, water and electricity (1325000) ID, Administrative and marketing expenses (56893439.39) ID .

3.4: To determine the actual practical capacity, the cost of the resources energy based on time for each activity .

The practical capacity = (6 working hours* 60 minutes) – (30 minutes over)=330 minutes each day.

365days - (96 official weekend holidays + 20 days representing religious occasions and holidays) = 249 days * 330 minutes = 82170 minutes at year.

The practical energy of workers = (82170 * 6 workers) = 493020 minutes

The practical energy of the machines = (82170 * 1 pipe production line) = 82170 minutes

3.5: After the researchers identified the practical energy of the workers and the determination of the practical energy of the machines, then the cost of resources energy will be determined by time for each activity.

Table (5) the rate of the resources costs for every activity

| Resource type | Costs | Drive of resources costs | Practical capacity Individuals / machines (minutes) | Rate of resources costs |
|---------------------------------------|-------------|--------------------------------|--|-------------------------|
| Salaries | 56264000 | Practical capacity Individuals | 493020 | 114 |
| Raw materials | 1327638200 | Practical capacity Machines | 82170 | 16.157 |
| Maintenance expenses | 873337.5 | Practical capacity Machines | 82170 | 10.628 |
| Exhaustion | 10461587.5 | Practical capacity Machines | 82170 | 127 |
| water and power | 1325000 | Practical capacity Machines | 82170 | 16.125 |
| Administrative and marketing expenses | 56893439.39 | Practical capacity Individuals | 493020 | 115 |

Prepared by the researchers depending upon the company data 2015

After the researchers conducted the actual observation process and the process of inquiry with the staff to determine the stages or steps necessary to complete the process of production of pipes and determine the times for each stage of the production process The researchers chose (10) different pipes in terms of size, diameter and pressure, and determined the actual times (10) tubes. During the stages of the production process, the following table shows the steps and determining the necessary times.



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

- Production is for pipes (1000) and for pipe (20mm) represents the total production (500) where the time is multiplied * Total production = total time required to produce each tube.

Table (6) Determine the time of activities for (10) tubes Related to the production process(time in minutes)

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------|----------|----------|--------|----------|--------|----------|--------|--------|--------|
| Preparing Raw materials for the machines to produce the tubes | 1 | 1.2 | 1.3 | 2 | 2 | 2.5 | 2.7 | 4 | 8 | 9 |
| Heating the plastic grains to reach melting degree | 2 | 2 | 3 | 2 | 1 | 1.6 | 1.7 | 1 | 2.1 | 4 |
| Extrude the fluid material within the die to get required product | 4 | 5 | 6 | 10 | 11 | 12 | 13 | 20 | 20 | 21 |
| Cooling the product within the cooling system to get the required properties | 3 | 3 | 5 | 7 | 8 | 9 | 10 | 15 | 30 | 31 |
| Package stage for produced tube by twisting machine to get the required length | 1.8 | 2 | 1.2 | 1.4 | 1.4 | 1.5 | 1.5 | 1.8 | 1.6 | 3.3 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 1.5 | 1 | 1 | 2 | 1.2 | 2 | 3 | 1 | 1 | 2 |

Prepared by the researchers depending upon the company data

Table (7) The total time required to produce each tube (the time * total production)

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------|----------|----------|--------|----------|--------|----------|--------|--------|--------|
| Preparing Raw materials for the machines to produce the tubes | 50 | 120 | 130 | 200 | 200 | 250 | 270 | 400 | 800 | 900 |
| Heating the plastic grains to reach melting degree | 100 | 200 | 300 | 200 | 100 | 160 | 170 | 100 | 210 | 400 |
| Extrude the fluid material within the die to get required product | 200 | 500 | 600 | 1000 | 1100 | 1200 | 1300 | 2000 | 2000 | 2100 |
| Cooling the product within the cooling system to get the required properties | 150 | 300 | 500 | 700 | 800 | 900 | 1000 | 1500 | 3000 | 3100 |



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

| | | | | | | | | | | |
|--|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Package stage for produced tube by twisting machine to get the required length | 90 | 200 | 120 | 140 | 140 | 150 | 150 | 180 | 160 | 330 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 75 | 100 | 100 | 200 | 120 | 200 | 300 | 100 | 100 | 200 |

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The following table shows the calculation of the time required for each production activity of the pipe product after the time has been determined. The allocation of resources is calculated for the purposes of cost through the apply rates.

The following table represents the allocation of salaries on the cost object based on the working power of individuals, as (Total time * Load rate) for salaries at load rate (114)..

Table (8) the allocation of salaries on the purpose of final cost

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------|----------|----------|---------|----------|---------|----------|---------|---------|---------|
| Preparing Raw materials for the machines to produce the tubes | 57000 | 136800 | 148200 | 228000 | 228000 | 285000 | 307800 | 456000 | 912000 | 1026000 |
| Heating the plastic grains to reach melting degree | 114000 | 228000 | 342000 | 228000 | 114000 | 182400 | 193800 | 114000 | 239400 | 456000 |
| Extrude the fluid material within the die to get required product | 228000 | 570000 | 684000 | 1140000 | 1254000 | 1368000 | 1482000 | 2280000 | 2280000 | 2394000 |
| Cooling the product within the cooling system to get the required properties | 171000 | 342000 | 570000 | 798000 | 912000 | 1026000 | 1140000 | 1710000 | 3420000 | 3534000 |
| Package stage for produced tube by twisting machine to get the required length | 102600 | 228000 | 136800 | 159600 | 159600 | 171000 | 171000 | 205200 | 182400 | 376200 |



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

| | | | | | | | | | | |
|--|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 85500 | 114000 | 114000 | 228000 | 136800 | 228000 | 342000 | 114000 | 114000 | 228000 |
| Total | 758100 | 161880 | 1995000 | 2781600 | 2804400 | 3260400 | 3636600 | 4879200 | 7147800 | 8014200 |

Prepared by the researchers depending upon the company data

The following table shows the allocation of raw materials at a load rate (16,157) based on the working power of the machines. The allocation of raw materials includes the total cost (total time * loading rate for raw materials).

Table (9) the allocation of raw materials on the purpose of final cost

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|---------------|
| Extrude the fluid material within the die to get required product | 32314 | 80785 | 96942 | 161570 | 177727 | 193884 | 210041 | 323140 | 323140 | 339297 |
| Cooling the product within the cooling system to get the required properties | 24236 | 48471 | 80785 | 113099 | 129256 | 145413 | 161570 | 24236 | 484710 | 500867 |
| Package stage for produced tube by twisting machine to get the required length | 145413 | 32314 | 19389 | 22620 | 22620 | 24236 | 24236 | 29083 | 258512 | 53318 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 121178 | 16157 | 16157 | 32314 | 193884 | 32314 | 48471 | 16157 | 16157 | 32314 |
| Total | 323141 | 177727 | 213273 | 329603 | 523487 | 395847 | 444318 | 392616 | 1082519 | 925796 |



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

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The following table shows the allocation of the expenses maintenance cost at a loading rate (10,628) according to the working power of the machines, of which includes allocation of the expenses maintenance for the purpose of cost (total time * loading rate for maintenance expenses).

Table (10) the allocation of the expenses maintenance cost on the purpose of final cost

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Extrude the fluid material within the die to get required product | 21256 | 53140 | 63768 | 106280 | 116908 | 127536 | 138164 | 212560 | 212560 | 223188 |
| Cooling the product within the cooling system to get the required properties | 15942 | 31884 | 53140 | 74396 | 85024 | 95652 | 106280 | 159420 | 318840 | 329468 |
| Package stage for produced tube by twisting machine to get the required length | 95652 | 21256 | 12754 | 14879 | 14879 | 159420 | 15942 | 19130 | 17005 | 35072 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 7971 | 10628 | 10628 | 21256 | 12754 | 21256 | 31884 | 10628 | 10628 | 21256 |
| Total | 140821 | 116908 | 140290 | 216811 | 229565 | 403864 | 292270 | 401738 | 559033 | 608984 |

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The following table shows the allocation of extinction costs 127 according to the working power machines, where the allocation of the cost of extinction on the cost object represents (total time *Load rate for extinction costs)



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (11) the allocation of extinction costs on the purpose of final cost

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Extrude the fluid material within the die to get required product | 254000 | 635000 | 762000 | 1270000 | 1397000 | 1524000 | 1651000 | 2540000 | 2540000 | 2667000 |
| Cooling the product within the cooling system to get the required properties | 190500 | 381000 | 635000 | 889000 | 1016000 | 1143000 | 1270000 | 1905000 | 3810000 | 3937000 |
| Package stage for produced tube by twisting machine to get the required length | 114300 | 254000 | 152400 | 177800 | 177800 | 190500 | 190500 | 228600 | 203200 | 419100 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 95250 | 127000 | 127000 | 254000 | 152400 | 254000 | 381000 | 127000 | 127000 | 254000 |
| Total | 654050 | 1397000 | 1676400 | 2590800 | 2743200 | 3111500 | 3492500 | 4800600 | 6680200 | 7277100 |

Prepared by the researchers depending upon the company data

The following table shows the allocation of water and electricity costs (16,125) on the basis of the working power of the machines, where the allocation of water and electricity costs on the cost object represents (total time * load rate for water and electricity costs).



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (12) the allocation of water and electricity costs on the purpose of final cost

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Extrude the fluid material within the die to get required product | 32250 | 80625 | 96750 | 161250 | 177375 | 193500 | 209625 | 322500 | 322500 | 338625 |
| Cooling the product within the cooling system to get the required properties | 24188 | 48375 | 80625 | 112875 | 129000 | 145125 | 161250 | 241875 | 483750 | 499875 |
| Package stage for produced tube by twisting machine to get the required length | 14513 | 32250 | 19350 | 22575 | 22575 | 24188 | 24188 | 29025 | 25800 | 53213 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 120938 | 16125 | 16125 | 32250 | 19350 | 32250 | 48375 | 16125 | 16125 | 32250 |
| Total | 191889 | 177375 | 212850 | 328950 | 348300 | 395063 | 443438 | 609525 | 848175 | 923963 |

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The following table shows the allocation of administrative and marketing costs 115 according to the practical power of individuals , which includes allocation of administrative and marketing costs to the cost object (total time * load rate for administrative and marketing costs).



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (12) the allocation of administrative and marketing costs on the purpose of final cost

| activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Preparing Raw materials for the machines to produce the tubes | 57500 | 138000 | 149500 | 230000 | 230000 | 287500 | 310500 | 460000 | 920000 | 1035000 |
| Heating the plastic grains to reach melting degree | 115000 | 230000 | 345000 | 230000 | 115000 | 184000 | 195500 | 115000 | 241500 | 460000 |
| Extrude the fluid material within the die to get required product | 230000 | 575000 | 690000 | 1150000 | 1265000 | 1380000 | 1495000 | 2300000 | 2300000 | 2415000 |
| Cooling the product within the cooling system to get the required properties | 172500 | 345000 | 575000 | 805000 | 920000 | 1035000 | 1150000 | 1725000 | 3450000 | 3565000 |
| Package stage for produced tube by twisting machine to get the required length | 103500 | 230000 | 138000 | 161000 | 161000 | 172500 | 172500 | 207000 | 184000 | 379500 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 86250 | 115000 | 115000 | 230000 | 138000 | 230000 | 345000 | 115000 | 115000 | 230000 |
| Total | 764750 | 1633000 | 2012500 | 2806000 | 2829000 | 3289000 | 3668500 | 4922000 | 7210500 | 8084500 |

Prepared by the researchers depending upon the company data



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (14) Cost per unit by the (TDABC) approach at year 2014

| No | Product name | Total costs | Number of produced units | Cost per unit |
|----|--|-------------|--------------------------|---------------|
| 1 | 20mm diameter tube with 6 bar pressure | 2832751 | 50000 | 5665.502 |
| 2 | 0.5 inch diameter tube with 6 bar pressure | 5120810 | 100000 | 51.2081 |
| 3 | 4.3 inch diameter tube with 6 bar pressure | 6250313 | 100000 | 62.50313 |
| 4 | 1 inch tube with 16 bar pressure | 9023764 | 100000 | 90.23764 |
| 5 | 1.5 inch tube with 10 bar pressure | 9477952 | 100000 | 94.77952 |
| 6 | 2 inch tube with 10 bar pressure | 10855674 | 100000 | 108.55674 |
| 7 | 2.5 inch tube with 4 bar pressure | 11977626 | 100000 | 119.77626 |
| 8 | 3 inch tube with 4 bar pressure | 16005679 | 100000 | 160.05679 |
| 9 | 4 inch tube with 4 bar pressure | 23528227 | 100000 | 235.28227 |
| 10 | 5 inch tube with 6 bar pressure | 25834543 | 100000 | 258.34543 |

Prepared by the researchers depending upon the company data 2014

Table (15) profits statement factory of plastic – Tubes production line 2014 (TDABC) Approach

| Product name | Quantity of sales | Price per unit | Sales revenue | Total Manufacturing costs | Gross profits | Administrative and marketing costs | Net profit |
|--|-------------------|----------------|---------------|---------------------------|---------------|------------------------------------|-------------|
| 20mm diameter tube with 6 bar pressure | 50000 | 301,62 | 15081000 | 2832751 | 12248249 | 655706.25 | 11592542.75 |
| 0.5 inch diameter tube with 6 bar pressure | 100000 | 290,84 | 29084000 | 5120810 | 23963190 | 1264515,63 | 22698674.37 |
| 4.3 inch diameter tube with 6 bar pressure | 100000 | 432,46 | 43246000 | 6250313 | 36995687 | 1880279.38 | 35115407.62 |
| 1 inch tube with 16 bar pressure | 100000 | 643.67 | 64367000 | 9023764 | 55343236 | 2798551.25 | 52544684.75 |
| 1.5 inch tube with 10 bar pressure | 100000 | 1027.12 | 102712000 | 9477952 | 93234048 | 4465720 | 88768328 |
| 2 inch tube with 10 bar pressure | 100000 | 1614.01 | 161401000 | 10855674 | 150545326 | 7017426,25 | 143527899.8 |
| 2.5 inch tube with 4 bar pressure | 100000 | 1045.50 | 104550000 | 11977626 | 92572374 | 4545673.13 | 88026700.87 |
| 3 inch tube with 4 bar pressure | 100000 | 1804.76 | 180476000 | 16005679 | 164470321 | 7846762.50 | 156623558.5 |
| 4 inch tube with 4 bar pressure | 100000 | 3294.49 | 329449000 | 23528227 | 305920773 | 14323875 | 291596898 |
| 5 inch tube with 6 bar pressure | 100000 | 5746.76 | 574676000 | 25834543 | 548841457 | 24985930 | 523855527 |
| Total | 950000 | 16201.23 | 1605042000 | 120907339 | 1484134661 | 69784439.39 | 1414350222 |

Prepared by the researchers depending upon the company data 2014



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

3.2 : Process to determine the resources which related with the factory of plastic , The following data showed centers of cost (2015)

Salaries (4279200) ID , Raw materials (2151382500) ID, Maintenance expenses (6798712.5) ID, Exhaustion (9331462,5) ID, water and electricity (250000) ID, Administrative and marketing expenses (110186549,6) ID .

to determine the actual practical energy , the cost of the resources energy based on time for each activity .

The practical energy = (6 working hours) – (30 minutes over) * 60 minutes

365days - (96 official weekend holidays + 20 days representing religious occasions and holidays) = (5,30 working hours * 60 minutes * 249 days) = 82170 minutes

The practical energy of workers = (82170 * 6 workers) = 493020 minutes

The practical energy of the machines = (82170 * 1 pipe production line) = 82170 minutes

After the researcher identified the practical energy of the workers and determination of the practical capacity of the machines, then the cost of resources energy will be determined by time for each activity..

Table (16) the rate of the resources costs for every activity

| Resource type | Costs | Drive of resources costs | Practical energy Individuals / machines (minutes) | Rate of resources costs |
|---------------------------------------|-------------|------------------------------|--|-------------------------|
| Salaries | 42792000 | Practical energy Individuals | 493020 | 86.795 |
| Raw materials | 2151382500 | Practical energy machines | 82170 | 26.182 |
| Maintenance expenses | 6798712.5 | Practical energy machines | 82170 | 82.739 |
| Exhaustion | 9331462,5 | Practical energy machines | 82170 | 114 |
| water and power | 250000 | Practical energy machines | 82170 | 3.042 |
| Administrative and marketing expenses | 110186549.6 | Practical energy Individuals | 493020 | 224 |

Prepared by the researchers depending upon the company data 2014



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (17) Determine the time of activities for (10) tubes Related to the production process (time in minutes)

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------|----------|----------|--------|----------|--------|----------|--------|--------|--------|
| Preparing Raw materials for the machines to produce the tubes | 1 | 1 | 2 | 2,1 | 1,3 | 2 | 1,3 | 2,7 | 4 | 5 |
| Heating the plastic grains to reach melting degree | 1,2 | 1,3 | 1,4 | 1,7 | 2 | 5 | 2 | 4 | 4 | 4,2 |
| Extrude the fluid material within the die to get required product | 2,4 | 5 | 6 | 6 | 6,7 | 7 | 8 | 8 | 9 | 9,1 |
| Cooling the product within the cooling system to get the required properties | 1,8 | 3 | 5 | 2,5 | 5 | 7,6 | 7,6 | 8 | 8,1 | 9 |
| Package stage for produced tube by twisting machine to get the required length | 2 | 2,1 | 2 | 1 | 2 | 2 | 3 | 3 | 3 | 3,3 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 3,1 | 4 |

Prepared by the researchers depending upon the company data

Table (18) The total time required to produce each tube (the time * total production)

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------|----------|----------|--------|----------|--------|----------|--------|--------|--------|
| Preparing Raw materials for the machines to produce the tubes | 50 | 100 | 200 | 210 | 130 | 200 | 130 | 270 | 400 | 500 |
| Heating the plastic grains to reach melting degree | 60 | 130 | 140 | 170 | 200 | 500 | 200 | 400 | 400 | 420 |
| Extrude the fluid material within the die to get required product | 120 | 500 | 600 | 600 | 670 | 700 | 800 | 800 | 900 | 910 |
| Cooling the product within the cooling system to get the required properties | 90 | 300 | 500 | 250 | 500 | 760 | 760 | 800 | 810 | 900 |
| Package stage for produced tube by twisting machine to get the required length | 100 | 210 | 200 | 100 | 200 | 200 | 300 | 300 | 300 | 330 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 100 | 200 | 200 | 200 | 200 | 200 | 300 | 300 | 310 | 400 |

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The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

The following table shows the calculation of the time required for each production activity. of the produced pipe after the time has been determined. The allocation of resources is calculated for the purposes of cost through the loading rates..

The following table represents the allocation of salaries on the cost object based on the working power of individuals, Total time * Load rate) for salaries at load rate (86.795).

Table (19) the allocation of salaries on the purpose of final cost

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Preparing Raw materials for the machines to produce the tubes | 43398 | 86795 | 173590 | 182269 | 112834 | 173590 | 112834 | 234347 | 347180 | 433975 |
| Heating the plastic grains to reach melting degree | 52077 | 112834 | 121513 | 147552 | 173590 | 433975 | 173590 | 347180 | 347180 | 364539 |
| Extrude the fluid material within the die to get required product | 104154 | 433975 | 520770 | 520770 | 581527 | 60757 | 694360 | 694360 | 781155 | 789835 |
| Cooling the product within the cooling system to get the required properties | 78116 | 260385 | 433975 | 216988 | 433975 | 659642 | 659642 | 694360 | 703040 | 781155 |
| Package stage for produced tube by twisting machine to get the required length | 86795 | 182269 | 173590 | 86795 | 173590 | 173590 | 260385 | 260385 | 260385 | 286424 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 86795 | 173590 | 173590 | 173590 | 173590 | 173590 | 260385 | 260385 | 269065 | 347180 |
| Total | 451335 | 1249848 | 1597028 | 1327964 | 1649106 | 1675144 | 2161196 | 2491017 | 2708005 | 3003108 |

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The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

The following table shows the allocation of raw materials at a load rate (26.182) based on the working power of the machines. The allocation of raw materials includes the total cost (total time * loading rate for raw materials).

Table (20) the allocation of raw materials on the purpose of final cost

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Extrude the fluid material within the die to get required product | 31418 | 130910 | 157092 | 157092 | 175419 | 183274 | 209456 | 209456 | 235638 | 238256 |
| Cooling the product within the cooling system to get the required properties | 23564 | 78546 | 130910 | 65455 | 130910 | 198983 | 198983 | 209456 | 212074 | 235638 |
| Package stage for produced tube by twisting machine to get the required length | 26182 | 54982 | 52364 | 26182 | 52364 | 52364 | 78546 | 78546 | 78546 | 864006 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 26182 | 52364 | 52364 | 52364 | 52364 | 52364 | 78546 | 78546 | 81164 | 104728 |
| Total | 107346 | 316802 | 392730 | 301093 | 393057 | 486985 | 565531 | 576004 | 607422 | 1442628 |

Prepared by the researchers depending upon the company data

The following table shows the allocation of the expenses maintenance cost at a loading rate (82.739) according to the working power of the machines, of which includes allocation of the expenses maintenance for the purpose of cost (total time * loading rate for maintenance expenses)..



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (21) the allocation of the expenses maintenance cost on the purpose of final cost

| activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------------|----------------|----------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Extrude the fluid material within the die to get required product | 99287 | 413695 | 496434 | 496434 | 554351 | 579173 | 661912 | 661912 | 744651 | 752925 |
| Cooling the product within the cooling system to get the required properties | 74465 | 248217 | 413695 | 206848 | 413695 | 628816 | 628816 | 661912 | 670186 | 744651 |
| Package stage for produced tube by twisting machine to get the required length | 82739 | 173752 | 165478 | 82739 | 165478 | 165478 | 248217 | 248217 | 248217 | 273039 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 82739 | 165478 | 165478 | 165478 | 165478 | 165478 | 248217 | 248217 | 256491 | 330956 |
| Total | 339230 | 1001142 | 1241085 | 951499 | 1299002 | 1538945 | 1787162 | 1820258 | 1919545 | 2101571 |

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The following table shows the allocation of extinction costs 114 according to the working power machines, where the allocation of the cost of extinction on the cost object represents (total time *Load rate for extinction costs)



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (22) the allocation of extinction costs on the purpose of final cost

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Extrude the fluid material within the die to get required product | 136800 | 570000 | 684000 | 684000 | 763800 | 798000 | 912000 | 912000 | 1026000 | 1037400 |
| Cooling the product within the cooling system to get the required properties | 102600 | 342000 | 570000 | 285000 | 570000 | 866400 | 866400 | 912000 | 923400 | 1026000 |
| Package stage for produced tube by twisting machine to get the required length | 114000 | 239400 | 228000 | 114000 | 228000 | 228000 | 342000 | 342000 | 342000 | 376200 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 114000 | 228000 | 228000 | 228000 | 228000 | 228000 | 342000 | 342000 | 353400 | 456000 |
| Total | 467400 | 1379400 | 1710000 | 1311000 | 1789800 | 2120400 | 2462400 | 2508000 | 2644800 | 2895600 |

Prepared by the researchers depending upon the company data

The following table shows the allocation of water and electricity costs (3.042) on the basis of the working power of the machines, where the allocation of water and electricity costs on the cost object represents (total time * load rate for water and electricity costs)



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (23) the allocation of water and electricity costs on the purpose of final cost

| Activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Extrude the fluid material within the die to get required product | 3650 | 15210 | 18252 | 18252 | 20381 | 21294 | 24336 | 24336 | 27378 | 27682 |
| Cooling the product within the cooling system to get the required properties | 2738 | 9126 | 15210 | 7605 | 15210 | 23119 | 23119 | 24336 | 24640 | 27378 |
| Package stage for produced tube by twisting machine to get the required length | 3042 | 6388 | 6084 | 3042 | 6084 | 6084 | 9126 | 9126 | 9126 | 10039 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 3042 | 6084 | 6084 | 6084 | 6084 | 6084 | 9126 | 9126 | 9430 | 12168 |
| Total | 12472 | 36808 | 45630 | 34983 | 47759 | 56581 | 65707 | 66924 | 70574 | 77267 |

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The following table shows the allocation of administrative and marketing costs 224 according to the practical power of individuals , which includes allocation of administrative and marketing costs to the cost object (total time * load rate for administrative and marketing costs)



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (24) the allocation of administrative and marketing costs on the purpose of final cost

| activity | Tube 20 | Tube 0.5 | Tube 4.3 | Tube 1 | Tube 1.5 | Tube 2 | Tube 2.5 | Tube 3 | Tube 4 | Tube 5 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Preparing Raw materials for the machines to produce the tubes | 112000 | 224000 | 448000 | 470400 | 291200 | 448000 | 291200 | 604800 | 896000 | 1120000 |
| Heating the plastic grains to reach melting degree | 134400 | 291200 | 313600 | 380800 | 448000 | 1120000 | 448000 | 896000 | 896000 | 940800 |
| Extrude the fluid material within the die to get required product | 268800 | 1120000 | 1344000 | 1344000 | 1500800 | 1568000 | 1792000 | 1792000 | 2016000 | 2038400 |
| Cooling the product within the cooling system to get the required properties | 201600 | 672000 | 1120000 | 560000 | 1120000 | 1702400 | 1702400 | 1792000 | 1814400 | 2016000 |
| Package stage for produced tube by twisting machine to get the required length | 224000 | 470400 | 448000 | 224000 | 448000 | 448000 | 672000 | 672000 | 672000 | 739200 |
| Testing the tubes by lab.& measuring instruments For the purpose of confirming before delivery | 224000 | 448000 | 448000 | 448000 | 448000 | 448000 | 672000 | 672000 | 694400 | 896000 |
| Total | 1164800 | 3225600 | 4121600 | 3427200 | 4256000 | 5734400 | 5577600 | 6428800 | 6988800 | 7750400 |

Prepared by the researchers depending upon the company data



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (25) Cost per unit by the (TDABC) approach 2015

| No | Product name | Total costs | Number of produced units | Cost per unit |
|----|--|-------------|--------------------------|---------------|
| 1 | 20mm diameter tube with 6 bar pressure | 2542583 | 500 | 5085.166 |
| 2 | 0.5 inch diameter tube with 6 bar pressure | 7209600 | 1000 | 7209.6 |
| 3 | 4.3 inch diameter tube with 6 bar pressure | 9108073 | 1000 | 9108.073 |
| 4 | 1 inch tube with 16 bar pressure | 7353739 | 1000 | 7353.739 |
| 5 | 1.5 inch tube with 10 bar pressure | 5604324 | 1000 | 5604.324 |
| 6 | 2 inch tube with 10 bar pressure | 11612455 | 1000 | 11612.455 |
| 7 | 2.5 inch tube with 4 bar pressure | 12619596 | 1000 | 12619.596 |
| 8 | 3 inch tube with 4 bar pressure | 13891003 | 1000 | 13891.003 |
| 9 | 4 inch tube with 4 bar pressure | 14939146 | 1000 | 14939.146 |
| 10 | 5 inch tube with 6 bar pressure | 17270574 | 1000 | 17270.574 |

Prepared by the researchers depending upon the company data 2015

We note that by calculating the cost per unit under the traditional -based approach and based on time-driven activity cost during the years 2014-2015, the cost per unit was high in the traditional approach during the two years while the cost per unit was low based on time-driven activity cost approach during 2014-2015..

Note through the profit lists during the years 2014-2015 under the traditional approach and TDABC approach , the net profit has increased in (TDABC) unlike in the traditional , then the net profit was low during the years 2014, and 2015. As shows at the following tables.

Table (26) Comparative statement of cost per unit under the traditional approach and TDABC approach

| No | Product Name | Cost per unit at year 2014 | | Cost per unit at year 2015 | |
|----|--|----------------------------|----------------|----------------------------|----------------|
| | | Traditional approach | TDABC Approach | Traditional Approach | TDABC Approach |
| 1 | 20mm diameter tube with 6 bar pressure | 26228.25 | 5665.502 | 2084.925 | 5085.166 |
| 2 | 0.5 inch diameter tube with 6 bar pressure | 25290.1325 | 5120.81 | 31765.3125 | 7209.6 |
| 3 | 4.3 inch diameter tube with 6 bar pressure | 37605.5875 | 6250.313 | 48060.5875 | 9108.073 |
| 4 | 1 inch tube with 16 bar pressure | 55971.025 | 9023.764 | 76125.55 | 7353.739 |
| 5 | 1.5 inch tube with 10 bar pressure | 89314.4 | 9477952 | 173792.575 | 5604.324 |



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

| | | | | | |
|----|-----------------------------------|------------|-----------|------------|-----------|
| 6 | 2 inch tube with 10 bar pressure | 140348.525 | 10855.674 | 273696.25 | 11612.455 |
| 7 | 2.5 inch tube with 4 bar pressure | 90913.462 | 11977.626 | 176052.575 | 12619.596 |
| 8 | 3 inch tube with 4 bar pressure | 156935.25 | 16005.679 | 254580.15 | 13891.003 |
| 9 | 4 inch tube with 4 bar pressure | 286477.5 | 23528.227 | 381867.5 | 14939.146 |
| 10 | 5 inch tube with 6 bar pressure | 499718.6 | 25834.543 | 777395 | 17270.574 |

table (27) profits statement factory of plastic – Tubes production line 2015 (TDABC) Approach

| No | Product name | Number units sold | Price per unit | Sales revenues | Total Manufacturing costs | Gross profit | Administrative and marketing costs | Net profit |
|--------------|--|-------------------|----------------|----------------|---------------------------|--------------|------------------------------------|-------------|
| 1 | 20mm diameter tube with 6 bar pressure | 50000 | 239.67 | 11983500 | 2542583 | 9440917 | 521023.13 | 8919893.87 |
| 2 | 0.5 inch diameter tube with 6 bar pressure | 100000 | 365.30 | 36530000 | 7209600 | 29320400 | 1588265.63 | 27732134.37 |
| 3 | 4.3 inch diameter tube with 6 bar pressure | 100000 | 552.70 | 55270000 | 9108073 | 46161927 | 2403029.38 | 43758897.62 |
| 4 | 1 inch tube with 16 bar pressure | 100000 | 875.16 | 87516000 | 7353739 | 80162261 | 3805029 | 76357232 |
| 5 | 1.5 inch tube with 10 bar pressure | 100000 | 1998.61 | 199861000 | 5604324 | 194256676 | 8689628.75 | 185567047.3 |
| 6 | 2 inch tube with 10 bar pressure | 100000 | 3147.51 | 314751000 | 11612455 | 303138545 | 13684812.5 | 289453732.5 |
| 7 | 2.5 inch tube with 4 bar pressure | 100000 | 2024.60 | 202460000 | 12619596 | 189840404 | 8802628.75 | 181037775.3 |
| 8 | 3 inch tube with 4 bar pressure | 100000 | 2927.67 | 292767000 | 13891003 | 278875997 | 12729007.5 | 266146989.5 |
| 9 | 4 inch tube with 4 bar pressure | 100000 | 4391.48 | 439148000 | 14939146 | 424208854 | 19093375 | 405115479 |
| 10 | 5 inch tube with 6 bar pressure | 100000 | 8940.04 | 894004000 | 17270574 | 876733426 | 38869750 | 837863676 |
| Total | | 950000 | 25462.74 | 2534290500 | 102151093 | 2432139407 | 1101865410 | 2321952857 |

Prepared by the researchers depending upon the company data 2015



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Table (28) Comparative statement of net profit under the traditional approach and TDABC approach

| No | Product Name | Net profit at year 2014 | | Net profit at year 2015 | |
|----|--|-------------------------|----------------|-------------------------|----------------|
| | | Traditional approach | TDABC Approach | Traditional Approach | TDABC Approach |
| 1 | 20mm diameter tube with 6 bar pressure | 1311168.75 | 11592542.75 | 1042014.37 | 8919893.87 |
| 2 | 0.5 inch diameter tube with 6 bar pressure | 2529171.87 | 22698674.37 | 3176421.87 | 27732134.37 |
| 3 | 4.3 inch diameter tube with 6 bar pressure | 3760133.12 | 35115407.62 | 4806383.12 | 43758897.62 |
| 4 | 1 inch tube with 16 bar pressure | 5597423.75 | 52544684.75 | 7610391 | 76357232 |
| 5 | 1.5 inch tube with 10 bar pressure | 8931880 | 88768328 | 17378796.25 | 185567047.3 |
| 6 | 2 inch tube with 10 bar pressure | 14035048.75 | 143527899.8 | 27369937.5 | 289453732.5 |
| 7 | 2.5 inch tube with 4 bar pressure | 9090864.37 | 88026700.87 | 17604796.25 | 181037775.3 |
| 8 | 3 inch tube with 4 bar pressure | 15693987.5 | 156623558.5 | 25457842.5 | 266146989.5 |
| 9 | 4 inch tube with 4 bar pressure | 28647625 | 291596898 | 38187125 | 405115479 |
| 10 | 5 inch tube with 6 bar pressure | 49971470 | 523855527 | 77739250 | 837863676 |

6. Measuring of the profit spersistence

a. Measuring the profits persistence under traditional approach and (TDABC) approach

After the researchers applied the cost- method of time-based activity at the plastic factory, the sustainability of profits or **profits persistence** equation will be applied in the traditional and time-driven activity cost .

profits persistence under traditional approach :

$$X_{t+1} = a_t + B1.CFO_t + B2. A_t + E_t \dots \dots \dots (1)$$

When :

X_{t+1} : represents the profits of the next year (unknown)

$B1.CFO_t$: Cash flows from operating activities for the current year

$B2. A_t$: Dues for the current year

The equation (1) can be applied on the traditional approach in 2014-2015 as follows :

| 2015 | 2014 |
|--------------------------|--------------------------|
| $B1.CFO_t = 1577333668$ | $B1.CFO_t = 2580251840$ |
| $B2. A_t = (1356960710)$ | $B2. A_t = (2060489345)$ |



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

$$X_{t+1} = + \beta X_t + \varepsilon_t \dots\dots\dots (2)$$

X_{t+1} : represents the profits of the next yea

α : constant limit

β : continuity factor

X_t : represents the profits of the current year

ε : error factor

by applying equation (2) we obtain :

| | |
|----------------------------|----------------------------|
| 2015 | 2014 |
| X _t = 220372958 | X _t = 519762495 |

So , depending on the beta coefficient (β) i.e. the closer to (1) then (X_t) more continuous

3.3.2: Measuring the profits persistence under (TDABC) approach

$$X_{t+1} = \alpha + B1.CFO_t + B2. At + E_t$$

When :

X_t + 1 : represents the profits of the next year (unknown)

B1.CFO_t : Cash flows from operating activities for the current year

B2. At : Dues for the current year

The equation (1) can be applied on the traditional approach in 2014-2015 as follows :

| | |
|----------------------------------|----------------------------------|
| 2015 | 2014 |
| B1.CFO _t = 1577333668 | B1.CFO _t 2580251840 = |
| B2. At 44619189 = | B2. At = (1165901618) |

$$X_{t+1} = + \beta X_t + \varepsilon_t \dots\dots\dots (2)$$

X_{t+1} : represents the profits of the next year

α : constant limit

β : continuity factor

X_t : represents the profits of the current year

ε : error factor

by applying equation (2) we obtain :

| | |
|-----------------------------|-----------------------------|
| 2015 | 2014 |
| X _t 2321952857 = | X _t 1414350222 = |

So , depending on the beta coefficient (β) i.e. the closer to (1) then (X_t) more continuous



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

Results of the Traditional Approach :

By applying this approach on the received data , the value of α was -29938953 , then the results record as in the table below :

| X_{t+1} | X_t |
|-----------|-----------|
| 220372958 | 519762495 |
| 79016581 | 220372958 |

By using SPSS software programme ver.23 to find out the values of α and β through applying the data of profits , getting the following results

| α | B |
|--------------|-------|
| -250032221.9 | 0.472 |

Results of (TDABC) approach :

By applying this approach on the received data , the value of α was 907602635 , then the results record as in the table below :

| X_{t+1} | X_t |
|------------|------------|
| 2321952857 | 1414350222 |
| 3229555492 | 2321952857 |

By using SPSS software programme ver.23 to find out the values of α and β through applying the data of profits , getting the following results

| α | B |
|------------|-------|
| 1047970492 | 0.901 |

Using the coefficient of beta in the application of equations to calculate the profits persistence the researcher used the equation (1) in order to extract the next profits and then the researcher applied the equation continuity profits in the traditional approach and (TDABC) approach shows through the equations that the approach of time-driven activity cost is better than the traditional approach as well as depending on the beta coefficient then if beta was closer to the right one then the value of x_t is persistence and sustainable , with the beta rate under the traditional approach (0.472) while the proportion of beta in (TDABC) equal to (0.901) Note through beta that the TDABC approach is close to one while the traditional approach is far from one , so it can be said that (TDABC) is better than the traditional , of providing cost-effective information as well as leads to lasting profits better than the traditional approach, and the cost per unit during the years 2014-2015 under the traditional approach was greater than the TDABC method., the cost per unit is low as opposed to the traditional approach, which is high. This is Matches with the hypothesis of study



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

which states that (TDABC) leads to measuring the profits persistence more appropriate and objective than the use of traditional approach of allocating indirect costs in the sample company of the current study , the traditional approach used in the sample company to allocate indirect costs does not provide appropriate information about the cost in measuring the profits persistence for the company , The application of the method (TDABC) in the allocation of indirect costs in the sample company provides appropriate information about the cost to measure the sustainability of profits in the Sample company .

3.4: testing of hypotheses: Through the results presented in the applied side of the research, we see proof of the main hypothesis and the sub-hypotheses of the research

5 . Conclusions and recommendations :

5 . 1 Conclusions :

- 1. TDABC approach considers as less in the application as well as fast and easy to implement compared with a traditional approach that needs a long time to apply. The TDABC approach uses time equations to allocate resource costs. The TDABC It is easy to update it by way of adding any variables to the time equation.**
- 2. The company's traditional approach did not enable the management to make good decisions and does not provide useful information in the decision-making process. The company cannot sustain profits in the traditional approach. Therefore, the need to use TDABC in the company.**
- 3. The TDABC approach leads to the profits persistence of the company as it showed the ratio of (0,901) i.e. approximates to one that leads to sustain or continuation of profits in contrast to the traditional approach where the ratio (0,472) that is far from one, TDABC) is better than the traditional approach of the company.**
- 4. According to the TDABC approach in 2014 (1414350222) and the year 2015 (2321952857), we see the total profits in 2014-2015. In the traditional approach, the total revenue in 2014-2015 was (519762495) 740135453) while the total profit in TDABC during the years 2014-2015 was (3736303079) we note that the profits have increased in (TDABC) better than the traditional approach, which was low profits during the two years. The increasing ratio in 2014-2015 between traditional and TDABC approaches was 4%.**
- 5. The TDABC approach in the manufacturing companies was the alternative to the traditional approach, as it treated the problem of identifying and allocating indirect costs. It has been developed and updated as taking into account the factor of time which treated most of the problems and difficulties in the ABC approach.**



The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

5 . 2 Recommendations :

1. The company has to adopt modern approach, which are based on time-based activity (TDABC) for its benefits and information that facilitates management in decision-making. The application of the TDABC approach in the company leads to the profits persistence in the company.
2. Industrial companies should be sensitized to applying the TDABC approach as well as to overcoming the disadvantages of ABC approach and the traditional approach of determining the time required for each activity.
3. The need for continuous and periodic updating of the time equations and required activity when performing operations and adding or modifying activities.
4. The use of modern methods as in TDABC by the company to better solve the problem of allocation of indirect costs and are distributed better and more fairly to the supporting departments.
5. The use of the TDABC method helps to identify idle capacity and also depends on actual energy at a better allocation process therefore increases the profits persistence of the company.
6. (TDABC) applied in the plastics factory because this method is easy to applying and Implementation. The TDABC method leads to the profits persistence of the plastic factory and the profits have increased during 2014 and 2015 by (TDABC) we see through the equation of profits persistence that the profits are more durable and better than the method used in the plastic factory.

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The Reflection of the application TD-ABC approach on profits persistence Applied study in the General State of Hydraulic Industries Factory of Plastic

انعكاس تطبيق مدخل محاسبة الكلفة على اساس النشاط الموجه بالوقت على
ديمومة الارباح (دراسة تطبيقية في شركة الصناعات الهيدروليكية – مصنع
البلاستيك)

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المستخلص :

أصبح اهتمام العديد من الوحدات الاقتصادية بالأدوات والأساليب التي من شأنها تخفيض الكلف باعتبارها أحد أهم عوامل النجاح الشركات، وأصبح هذا الموضوع محل اهتمام العديد من الوحدات الاقتصادية لما يمتلكه من تأثير على أرباح الوحدات الاقتصادية، ومنذ التسعينات من القرن الماضي أعطى الباحثون والكتاب اهتمام عالي وواسع لهذا الموضوع، ولا سيما في ظل المنافسة الكبيرة والتطورات المتسارعة في تقنيات إدارة الكلفة، فضلاً عن التغيير الواسع والكبير في أساليب الإنتاج التي اتجهت نحو تحقيق رضا الزبائن، كل هذا وأكثر دفع بالوحدات الاقتصادية في كافة القطاعات سواء الخدمية أو الإنتاجية إلى إيجاد أساليب من شأنها تخفيض الكلف وبالتالي زيادة الأرباح. فضلاً عن تحقيق حصة سوقية مقارنة بالوحدات الاقتصادية العاملة في نفس القطاع.

جاءت هذه الدراسة للسعي إلى تطبيق أسلوب لتخفيض التكاليف الصناعية غير المباشرة من خلال استعمال أسلوب الكلفة على أساس النشاط الموجه بالوقت، إذ يهدف البحث إلى استعمال هذا الأسلوب ومعرفة مدى تأثير هذا الأسلوب في قياس ديمومة الأرباح في الشركة العامة للصناعات الهيدروليكية مصنع البلاستيك، من خلال التعرف على الأسلوب التقليدي المتبع في الشركة عينة البحث لتحديد التكاليف غير المباشرة ومدى تأثيره في قياس ديمومة الأرباح، تحديد مفاهيم وخصائص كل من أسلوب الكلفة على أساس النشاط واسلوب الكلفة على أساس النشاط الموجه بالوقت والمبررات التي حدثت بالشركات تطبيقها، التعرف على مقياس ديمومة الأرباح والتأثير المتبادل في كل من ديمومة الأرباح واسلوب الكلفة على أساس النشاط الموجه بالوقت، لذا فإن مشكلة البحث تمثلت بأن الأسلوب التقليدي المتبع في الشركة عينة البحث في تحديد التكاليف غير المباشرة لا يتسم بالعدالة والموضوعية كونه يبني الأساس الفعلي تحديد التكاليف غير المباشرة على مستوى المصنع ككل. وبالتالي لا تمثل معلومات كلفوية تعكس الأداء الكلفوي للمصنع عينة البحث وبالشكل الذي يؤثر في ربحية الشركة عينة البحث وبالتالي في قياس ديمومة الأرباح.

المصطلحات الرئيسية للبحث / مدخل محاسبة الكلفة على اساس النشاط الموجه بالوقت، ديمومة الارباح ، المدخل التقليدي لتخصيص التكاليف الصناعية غير المباشرة

• البحث مستل من رسالة الماجستير (اثر تطبيق أسلوب TD-ABC في ديمومة الأرباح)